

20. **Salary erosion from inflation.** (p.74) (Based on DeGarmo, 9-6, p.396) An engineer received the nominal salaries shown in table 2 over the past 4 years, with inflation, f_k , in % indicated for each year.

- (a) If f_k is a measure of the general price inflation, evaluate the annual salaries in real year-0 dollars.
- (b) Now suppose that the inflation values in table 2 are estimates, where each estimate could err by $\pm 10\%$ or more. You require that the real income in each year, $k = 1, \dots, 4$, not be less than a specified value $R_{k,c}$. Derive an expression for the inverse of the robustness function for each year.

| End of Year k | Nominal salary A_k (\$) | f_k |
|-----------------|---------------------------|-------|
| 1 | 34,000 | 7.1% |
| 2 | 36,200 | 5.4% |
| 3 | 38,800 | 8.9% |
| 4 | 41,500 | 11.2% |

Table 2: Data for problem 20.

Solution to Problem 20, Salary erosion from inflation (p.16).

(20a) The year 0 real salaries are calculated as follows. See results in table 10 on p.74.

• **Nominal income from end of year 1:** The year 0 nominal equivalent of the nominal income in year 1, correcting for inflation in year 1, is:

$$A_{0,1} = (1 + f_1)^{-1} A_1 \quad (226)$$

Nominal and real income in year-0 are the same, so the **real year 0 income from year 1 is:**

$$R_{0,1} = A_{0,1} = (1 + f_1)^{-1} A_1 \quad (227)$$

• **Nominal income from end of year 2:** The year 1 nominal equivalent of the nominal income in year 2, correcting for inflation in year 2, is:

$$A_{1,2} = (1 + f_2)^{-1} A_2 \quad (228)$$

The year 0 nominal equivalent of nominal income $A_{1,2}$, correcting for inflation in year 1, is:

$$A_{0,2} = (1 + f_1)^{-1} A_{1,2} = (1 + f_1)^{-1} (1 + f_2)^{-1} A_2 \quad (229)$$

Nominal and real income in year 0 are the same, so the **real year 0 income from year 2 is:**

$$R_{0,2} = A_{0,2} = (1 + f_1)^{-1} (1 + f_2)^{-1} A_2 \quad (230)$$

• **Nominal income from end of year k :** Generalizing eq.(229), the nominal income in year 0 from the income in year k is:

$$A_{0,k} = A_k \prod_{j=1}^k (1 + f_j)^{-1} \quad (231)$$

Nominal and real income in year-0 are the same, so the **real year 0 income from year k is:**

$$R_{0,k} = A_{0,k} = A_k \prod_{j=1}^k (1 + f_j)^{-1} \quad (232)$$

The nominal and real salaries are shown in table 10.

| Year, k | $\prod_{j=1}^k (1 + f_j)^{-1}$ | A_k | R_k |
|-----------|--------------------------------|--------|--------|
| 1 | 0.9337 | 34,000 | 31,746 |
| 2 | 0.8859 | 36,200 | 32,068 |
| 3 | 0.8135 | 38,800 | 31,563 |
| 4 | 0.7315 | 41,500 | 30,359 |

Table 10: Solution to problem 20a.

(20b) An info-gap model for uncertain inflation is:

$$U(h) = \left\{ f : f_k > -1, \left| \frac{f_k - \tilde{f}_k}{s_k} \right| \leq h, k = 1, \dots, 4 \right\}, \quad h \geq 0 \quad (233)$$

where \tilde{f}_k is the estimated inflation in year k and $s_k = \varepsilon \tilde{f}_k$.

The performance requirement is:

$$R_{0,k} \geq R_{kc} \quad (234)$$

The robustness for year k is defined as:

$$\hat{h}_k = \max \left\{ h : \left(\min_{f \in \mathcal{U}(h)} R_{0,k}(f) \right) \geq R_{kc} \right\} \quad (235)$$

The inner minimum, $m_k(h)$, is the inverse of the robustness and occurs when each f_k is as large as possible at horizon of uncertainty h : $f_k = \tilde{f}_k + s_k h = \tilde{f}_k + \varepsilon \tilde{f}_k h = (1 + \varepsilon h) \tilde{f}_k$. Thus, from eq.(232):

$$m_k = A_k \prod_{j=1}^k [1 + (1 + \varepsilon h) \tilde{f}_j]^{-1} \quad (236)$$