Yakov Ben-Haim, 2026, Conflict and Collaboration between Innovators and Practitioners: Implications of Risk and Opportuneness, *Military Operations Research Journal*, to appear.

Abstract Innovators engage in discovery; practitioners render operational results. Innovators support practitioners, and practitioners may adopt innovations to solve problems. However, their attitudes to uncertainty are quite different. Innovators seek opportunities from propitious uncertainty for achieving wonderful outcomes, while practitioners seek robustness against pernicious uncertainty to achieve specific goals. These different approaches to uncertainty introduce tension in the collaboration between innovators and practitioners. This paper develops distinct methodologies for innovators and practitioners to exploit or manage uncertainty, respectively, based on info-gap theory for decision under deep uncertainty.

Keywords innovator, practitioner, risk, opportuneness, uncertainty, collaboration.

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